

Everyday
services that
bring joy and
comfort

Advantage Package

Aeralife Northpoint Memory Support Unit

The advantage is all yours



At Aeralife, our enhanced services are designed to bring joy, vitality and comfort to our residents. To make life easier, we've bundled them all together into our Advantage Package. Advantage is our hospitality and wellness offer, designed to make every day more comfortable and enjoyable. We're dedicated to creating moments of delight, fostering companionship and providing compassionate support.

Designing a package that works for you

When you first arrive at one of our homes, our care and lifestyle team will talk to you about your needs. We listen and ask questions to gain a full understanding of who you are and what you like. Then we tailor a care plan that addresses your specific needs and preferences. Our goal is to ensure that the parts of the package that you need to make life fulfilling and joyful, are incorporated into your daily life as quickly as possible.

An all-inclusive exclusive package

The Advantage Package is all-inclusive, and every service within it is available for you to use as you wish. Advantage is charged as a simple daily fee within your monthly billing and it's important to note that you cannot selectively opt to pay for specific items. Please refer to our Resident Agreement for full Advantage Package details.

Accommodating your changing health needs

We understand that your physical and cognitive health may change during your stay with us. If this means you're not going to benefit from some or all the components of the Advantage Package, we'll substitute them or apply a discount. We routinely assess your health and ensure that you'll only pay for the services you can fully use. If we need to adjust fees because of this, we will promptly provide those details.

Your Advantage Package inclusions

Initials



Room Extras

- Private telephone – local calls only.



Entertainment and Technology

- Smart TV – flat screen
- Wi-Fi/internet (streaming)
- Complimentary Wi-Fi access for visitors
- Subscription TV in rooms
FOXTEL (25+ channels)
- Family video conferencing - one device.



Personal Equipment and Services

- Welcome gift on arrival
- External services booking assistance
- Daily personal postage service
- Test and tagging of personal electrical items
- Professionally printed clothing name labels
- Companion overnight in-room accommodation
(including complimentary meals).



Optional Services

- Carer Escort – Aeralife staff are available to escort you to appointments, shopping or other personal outings (minimum four-hour booking)
- Transport – to be billed directly by the taxi service (staff are not allowed to use their personal motor vehicles).



Wellbeing and Social Activities

- Local incursions and excursions
(including bus trips)
- Private function (choice of internal dining area or external courtyard)
- Barbecue package (exclusive use of barbecue area including standard barbecue food supplies)
- Christmas party (including two guests)
- Family day (including two guests)
- Gala night (including two guests)
- Personal birthday cake
- Comfort package (onsite beauty treatments and hairdressing services)
- Daily newspapers to communal areas
- Daily newspapers to rooms (on request)
- Quarterly high tea
- Enhanced Memory Support Activities tailored to the guidelines of Dementia Australia
- Interactive Technologies (dementia specific)
- The Laughter Care™ program by Humour Foundation.



Dining and Drinks

- Glass of wine, beer or soft drink with meals
- Chef prepared meals
- Meals cooked fresh onsite
- Meal choice (hot lunch)
- Weekly happy hour
- Comfort brew self-serve station
- Weekly hot breakfast option
- Flexible mealtimes including all day light meal menu option
- Superior monthly barbecue (spring and summer).



Pricing

*Terms and Conditions apply. Please refer to our Resident Agreement for our Advantage Package details.

Daily Package Value (GST inclusive)\$85.00
Daily Package Price – standard price\$50.00
Daily Package Price – concessional price...\$10.00

Evidence of Fees and Charges Explained

I acknowledge that I have read this document and understand the fees and charges associated with entering aged care. I understand these costs, including any applicable basic daily fees, means-tested care fees, accommodation costs, and any additional services fees as outlined.

I confirm that I have had the opportunity to ask questions and seek clarification regarding these fees and that I agree to the terms and conditions related to the charges.

Name*: _____

Signature: _____

Date: _____

*The only representative with full legal authority to sign this document on behalf of a resident is a guardian with the power to make decisions about a person's accommodation and the services they receive.

A new era of care

Aeralife, proudly Australian and independently owned, has over 20 years' experience in providing premium residential aged care. Each of our homes across Victoria and New South Wales are a shining example of our innovative, holistic approach to aged care.

Book a tour or to find out more:

1300 564 611

aeralife.com.au

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